



## CORPORATE PROFILE

**Cramer Decker is the nation's largest supplier of compressed gas products.**

### OUR HISTORY

Since 1980, Cramer Decker has designed, developed, and distributed products serving the medical, scuba diving, and compressed gas markets. Founded by Peter Cramer and William Decker, Cramer Decker has grown to become the nation's largest supplier of compressed gas products and the most trusted name in the industry. Located in southern California, our corporate headquarters house over 50,000 sq ft of inventory and office space. Our secondary shipping facility in Baltimore, Maryland allows Cramer Decker to ship product anywhere in the US within 3 business days. This distribution network significantly decreases shipping costs and transit times, making Cramer Decker the most reliable and competitive comprehensive source for compressed gas products.

### OUR PRODUCTS AND SERVICES

Cramer Decker maintains a comprehensive product line which can serve all the respiratory needs of the homecare provider. Our extensive selection of products consists of medical cylinders, valves, regulators, bags, carts, racks, transfilling equipment, conserving device technology, and accessories. We design, develop, and distribute everything necessary to fill, store, maintain, and utilize portable oxygen equipment. We focus on producing safe, reliable, high quality products which are easy-to-use. This commitment to excellence was recently documented when our portable oxygen systems were featured on the television series, *The American Medical Review*, hosted by Morley Safer.

Cramer Decker has extensive experience in designing filling systems for small and large gas suppliers. Our systems are completely custom designed and our team of experts will work closely with the customer to meet exact specifications.

In addition to Cramer Decker's extensive product offering, Cramer Decker Medical Financial was established to offer our customers financial solutions to assist with their growing business. We offer everything from short term financing to long term leasing.



Cramer Decker Medical, Inc. headquarters in Santa Ana, CA.

### OUR MISSION STATEMENT

Cramer Decker Medical, Inc. strives to be recognized as the industry's leading supplier of premium quality respiratory products and unparalleled personalized service. Our mission is to provide innovative products that increase the freedom of mobility for those using medical oxygen.

### OUR PHILOSOPHY

Since our inception, Cramer Decker has adhered to the simple, yet vital principle of "Customer First". It is our philosophy to embrace our customers as our lifeblood. They are not dependent on us, we are dependent on them. They are not an interruption of our work, they are the purpose of it. We are not doing our customers a favor by serving them, they are doing us a favor by giving us the opportunity to do so. We are passionate about our customer's success and we strive to exceed their expectations each and every day.

This philosophy has served us well for over 25 years, allowing us to expand our market presence nationwide and to over 30 countries.



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